

Job Description

Head of Networks, Built by Nature

Location: Amsterdam, Netherlands

Salary: Competitive non-profit salary – commensurate with experience ranging from 85,000 to 95,000EUR.

Full-time and for immediate hire. Reporting to the CEO and a supportive and active Board of Directors.

Vision and Mission

Built by Nature (BBN) is a visionary new non-profit entity. Built by Nature's vision is for our built environment to work in unison with nature. Our mission is to accelerate the timber building transformation: radically reducing embodied carbon in construction materials; safely storing carbon in our buildings for generations; and sequestering carbon by championing forest stewardship and regeneration.

BBN **connects** industry and city frontrunners, **enables** research, innovation, demonstrations, city-scale projects and advocacy, and **amplifies** powerful stories of this climate solution.

The Opportunity

Built by Nature is seeking an energetic entrepreneurial, collaborative and strategically minded Head of Networks to identify, build and maintain relationships with the growing and evolving stakeholder landscape in Europe's timber building transformation, encompassing both strategic partnerships and front runner engagement, while maximising impact and acceleration on city, country and European level.

You will play a key role in the development of Built by Nature as it moves from start up to scaling. Reporting to the CEO and collaborating with Built by Nature's Board, the Head of Networks will shape, connect and ultimately scale Built by Nature's pan-European network of front runners and ambassadors in service of BBN's mission. You will play a lead role in setting up and delivering a pan-European convening roadmap focused on connecting different stakeholders and breaking through barriers and silos, whilst supporting and growing national and regional initiatives and activities through partnerships, and showcasing innovation projects across Europe whilst curating exciting ideas with the field that can launch and scale through grants made by Built by Nature's 'Accelerator Fund'. You will guide and supervise a team of local network coordinators in strategic markets, to ensure pan-European alignment and maximum impact, bringing the theory of change to life on both national and regional level.

Ideal Candidate Profile

- **A network builder:** An effective, engaging communicator and collaborator who connects diverse individuals and partners around a common vision and can forge consensus across sector divides to drive a common agenda across built environment and forest communities. Can build impactful industry networks to support Built by Nature's vision. Comfortable with complex stakeholder management, across private, public and non-profit stakeholders, as well as donors.
- **Strategic:** Creates a compelling vision to achieve the organisation's theory of change goal of connecting industry and city frontrunners. Can analyse gaps in markets and apply data-driven

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decision making on how to approach certain key geographies given market and industry dynamics and positioning of BBN's programs and offerings.

- **Communicator:** Engaging storyteller and convincing sparring partner and ambassador for BBN's mission and collective vision and roadmap, easy to engage and energise stakeholders while actively listening.
- **Entrepreneurial:** agile, self-starter attitude to create and shape the space that BBN plays, engage and build exciting new initiatives with BBN's stakeholders that can tackle timber construction's wicked problems, whilst being a team player.
- **Excellent Organiser:** Organised in time, budget and people management. Builds structure and systems where required, balancing impact and investments of activities.

Key responsibilities

- **Connective community leadership:** Identify, build and maintain relationships with key players in the building sector, and create a national & European community of networks, conduct a country diagnostic for all EU countries, strategically position BBN as a curator and community manager.
- **Strategic Partnerships:** Build and nurture strategic partnerships with industry players (designers, developers, asset-owners, investors, insurers and municipalities), and leading institutions (Bauhaus der Erde, Climate-KIC, Cities4Forests, CNCA, CNMI, etc), set-up task forces to jointly identify the needs of the industry, potential innovation/demo projects, research projects
- **Demonstrable impact:** Organise task forces to jointly identify the needs of industry and cities, potential innovation/demo projects and research that lead to city scale projects with frontrunners to showcase innovative solutions and raise awareness
- **Ambassadorship and Communications:** Be a champion for timber and biobased buildings and centring the importance of forests and nature. Lead the delivery of sector-leading events, campaigns and programmes at scale, together with the Head of Communications, CEO and wider BBN Team.
- **Collaborative manager:** Lead market-based Network Coordinators and collaborate with other team members to deliver BBN's core programs in an inclusive, empowering manner.

Minimum qualifications

- Significant experience creating, developing and leading networks or memberships across complex geographies, that have succeeded in bringing together a range of stakeholders. Ideally in the built environment, infrastructure, urban planning or city scale sectors
- Growth mindset, proven ability to develop business and engagement in an emerging market
- Excellent networking skills demonstrated by having a strong personal network in the buildings, cities or urban planning sectors, ideally across the European region.
- Strong relationship management skills with external partners and funders
- Demonstrated experience developing and leading strategic plans that build networks and engage a range of stakeholders across regions and countries.
- Superior communication skills, both oral and written, and a proven track record in external communications as a confident and articulate public speaker
- Team management and development experience, or exposure, including managing diverse teams and eco-systems.
- Commitment to being part of a diverse workforce and willingness to support BBN's Commitment to Inclusion and Equity

What we offer:

Being a mission driven organisation we have one thing in common: we are passionate about our work. We offer an international, high-energy, and collaborative environment that values diversity and inclusion

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where you can develop your passion and experience into a meaningful career. As a new organisation we encourage risk-taking and transparency, so if you are a self-starter who wants to inspire and challenge industry together with your team, the opportunities for you at Built by Nature are (almost) endless.

How to apply:

Deadline for applications is 21 June. Please send your CV and motivational letter to e.oei@builtbn.org

Additional information

- Reports to: CEO
- Supervises 3 FTE
- Geographic scope: EU
- Travel expectations: As needed up to 30%
- An (online) assessment can be part of the recruitment process
- Reference checks are part of the final hiring procedure

Built by Nature is committed to recruiting and retaining a diverse team. We strongly encourage applications from candidates with disabilities, LGBTQI candidates, ethnic, racial and religious minorities, and other underrepresented groups.